



Business Proposal: WiFi service partnership with profit sharing

To: [Mrs Wenga Springville apartments management]

From: Trikotec Pvt Ltd

Date: 12 Feb 2025

Introduction to Trikotec: Trikotec is a leading technology solutions provider specializing in affordable and high-speed internet services. We have successfully deployed token-based WiFi networks in multiple locations, offering seamless connectivity to users while generating sustainable revenue for our partners.

Proposal Overview: We propose to install and manage a high-speed WiFi network within your complex, providing residents and with reliable internet access.

Proposed plans

Plan	Features
\$45	Unlimited data @1mb/s perfect for basic browsing e.g research, Instagram, Facebook, Twitter etc. Data is slower when more people are connected as they share bandwidth.
\$65	Unlimited data @10mb/s perfect for downloading, streaming Netflix, live meetings, YouTube. Can handle load for multiple users.

Key Business Metrics:

- Each unit spends \$45 or \$65 for unlimited WiFi monthly
- Estimated users: 14 units/houses.
- Expected monthly profits: **\$425 - \$500** @\$45/month

: **upto \$700** @65/month

Revenue Sharing Model: To ensure mutual benefit, we propose a 50-50 profit-sharing arrangement. This means the you receive 50% of the net profits generated each month, which is expected to be between \$200 and \$350 per month.

Our Responsibilities:

- Install and maintain all necessary WiFi infrastructure.
- Provide customer support and network management.
- Ensure network security and reliability.

Your Responsibilities:

- Provide permission to install network infrastructure within the complex.
- Handle/receive payments for wifi.

Benefits to the Complex:

- Additional revenue stream with no upfront investment.
- Increased property value and tenant satisfaction.
- Reliable internet service for residents and visitors.

Next Steps: We are prepared to begin installation as soon as an agreement is reached. Please let us know a convenient time to discuss further details or to finalize the partnership.

We look forward to a successful and mutually beneficial collaboration.

Sincerely,

T.Zinyama

+263771327133 ; +263715250696

Trikotec Pvt Ltd