



Business Proposal: WiFi service partnership with profit sharing

To: [Gulf Complex Management]

From: Trikotec Pvt Ltd

Date: 11 Feb 2025

Introduction to Trikotec: Trikotec is a leading technology solutions provider specializing in affordable and high-speed internet services. We have successfully deployed token-based WiFi networks in multiple locations, offering seamless connectivity to users while generating sustainable revenue for our partners.

Proposal Overview: We propose to install and manage a high-speed WiFi network within your complex, providing residents and visitors with reliable internet access. Our business model is token-based, where users purchase access tokens to connect to the network.

Key Business Metrics:

- Average user spends: \$18 per month
- Estimated users: 500+ residents and visitors
- Expected monthly profits: \$6,000 - \$9,000

Revenue Sharing Model: To ensure mutual benefit, we propose a 50-50 profit-sharing arrangement. This means the complex owners will receive 50% of the net profits generated each month, which is expected to be between \$3,000 and \$5,000 per month.

Our Responsibilities:

- Install and maintain all necessary WiFi infrastructure.
- Provide customer support and network management.
- Handle all sales and token distribution.
- Ensure network security and reliability.

Your Responsibilities:

- Provide permission to install network infrastructure within the complex.
- Allow basic promotional activities to inform residents about the service.

Benefits to the Complex:

- Additional revenue stream with no upfront investment.
- Increased property value and tenant satisfaction.
- Reliable internet service for residents and visitors.

Next Steps: We are prepared to begin installation as soon as an agreement is reached. Please let us know a convenient time to discuss further details or to finalize the partnership.

We look forward to a successful and mutually beneficial collaboration.

Sincerely,

T.Zinyama

+263771327133 ; +263715250696

Trikotec Pvt Ltd